

## NOTICE OF EXPRESSION OF INTEREST FOR PROVISION OF TRANSACTION ADVISORY SERVICES FOR THE ESTABLISHMENT OF A SOLUBLE COFFEE PROCESSING PLANT (*UCDA/SRVCS/22-23/00010*).

- 1. The Uganda Coffee Development Authority (UCDA) in partnership with Uganda Development Corporation (UDC) has received funds from Government of Uganda to be used for the acquisition of the consultancy services described below.
- 2. The Entity now invites eligible consultancy firms to submit sealed expressions of interest for Provision of Transaction Advisory Services on the proposed establishment of a soluble coffee plant in Uganda under a Public Private Partnership (PPP) arrangement premised on the Public Private Partnerships Act, 2015. The services will mainly comprise carrying out a comprehensive feasibility study, preparation of transaction documents and providing of support to UCDA during the procurement of the Private Party.
- 3. Interested consultants should provide information demonstrating that they are eligible and possess the required qualifications to perform the services supported with relevant documentation. The consultants should meet all the shortlisting criteria set out under paragraph 4 below.
- 4. The short listing criteria will include:
  - a) The firm (in case of a consortium or Joint Venture(JV), at least one member) should have undertaken a minimum of two (2) successfully completed PPP assignments.
  - b) The firm (in case of a JV, at least one member) should have undertaken at least two similar assignments (establishment of a soluble coffee processing plant) in the last 10 years.
  - c) Additional merit will be given to experience with undertaking PPP projects in emerging markets and associations with local firms.
  - d) The average annual turnover of the firm or JV should not be less than US\$ 1 million for the immediate last 5 years.
  - e) Must have required skilled key staff to undertake the assignment having a minimum of 10 years (international staff) or 5 years (for national staff). The required key staff are:
    - (i) PPP specialist and Team Leader: Should have led expert specialists and managed complex multi-functional teams in the PPP feasibility study and procurement process and participated in at least two (2) successfully commissioned PPP projects as Team Leader. Team leader must have participated in setting up a manufacturing plant in the foods and beverages industry, preferably coffee.
    - (ii) Technical (engineering) expert: Demonstrated experience in establishing manufacturing plants in coffee/foods and beverages sector in compliance with ISO 22000.

- (iii) Project Finance expert: Demonstrated experience in financial modelling/structuring of PPP projects. Must have participated in at least three (3) successfully commissioned PPP projects.
- (iv) Legal Expert: Demonstrated experience in legal due diligence, drafting PPP and other commercial agreements/documents, procurement and managing bidding processes. Must have participated in at least three (3) PPP projects reaching commercial close.
- (v) Coffee Sector Expert: The expert will have had a managerial or technical advisory role in a coffee product (coffee value addition) manufacturing plant. Demonstrated experience in soluble coffee required.
- 5. Consultants may associate with other firms in the form of a joint venture, consortium or association to enhance their qualifications. The form of association, where applicable, should be indicated in the Expression of Interest.
- 6. Interested eligible consultants may obtain further information at the address given below from **8.30am 5:00pm East Africa Time**.
- Sealed Expressions of Interest must be physically delivered to the address below, by 31<sup>st</sup> August 2022 at 11:00 am East African Time.

The Head, Procurement and Disposal Unit (PDU) Uganda Coffee Development Authority Room 2.3 Second Floor Plot 35, Coffee House Jinja Road, Kampala P.O. Box 7267 Kampala, Uganda

## Alternatively, Expressions of Interest can be submitted electronically to: pdu@ugandacoffee.go.ug

- 8. The notice of expression of interest is available at the Entity's website at **www.ugandacoffee.go.ug**.and at **www.ppda.go.ug**
- 9. The planned Procurement schedule (Subject to changes) is as follows:

Activity	Date
a. Publication of Notice of Expression	14 <sup>th</sup> July 2022
of Interest	
b. Closing date for receipt of Expression	31 <sup>st</sup> August 2022
of Interest	
c. Evaluation of Expressions of Interest	Within 15 working days from closing date
d. Display of shortlist	Within 5 working days from approval of
	shortlist by the Contracts Committee

Signature:

Dr. Emmanuel Iyamulemye Niyibigira MANAGING DIRECTOR